ISHWARDWAR HEALTHCARE SOURCING

Supplier Partnership Capability Statement

IshwarDwar LLC, doing business as IshwarDwar Healthcare Sourcing, is an independent Texas-based sourcing consultancy connecting U.S. healthcare buyers with potential suppliers. We welcome discussions about independent sales, referral, and non-stocking reseller partnerships.

Founder Reshma Asrani brings extensive nursing experience to discussions about patient comfort, product requirements, and everyday clinical workflows.

PRODUCT CATEGORIES

Clinical Disposables & Barrier Products
Smooth and crepe exam table paper, disposable fitted table and face cradle covers; non-sterile examination gowns, shorts, drapes, and protective covers; powder-free nitrile examination gloves, surface barrier films, disinfecting wipes, and absorbent underpads.

Advanced Clinical Equipment & Practice Technology
Outpatient procedure tools and specialized clinical hardware; non-invasive vascular, cardiovascular, and podiatric assessment systems; treatment room equipment and specialty practice technology.

Reusable Institutional Textiles
Flat sheets, fitted sheets, pillowcases, and thermal blankets; bath and hand towels, washcloths, and bath mats; reusable patient gowns, adult bibs, and specialized care textiles.

FACILITIES & BUYERS

Hospitals, nursing homes, rehabilitation facilities, outpatient practices, surgical centers, therapy clinics, and commercial laundries; healthcare distributors and institutional wholesalers where there is a suitable fit.

HOW WE SUPPORT SUPPLIERS

Identify prospective buyers, clarify product needs and estimated quantities, introduce potentially relevant opportunities, and coordinate requests for quotations, samples, product information, and buyer feedback. Purchase volumes and orders are not guaranteed.

PARTNERSHIP MODEL & RESPONSIBILITIES

Independent sales representation, referral commissions, and any non-stocking reseller arrangement are agreed in writing. Representation applies only where a formal relationship exists. Suppliers confirm product claims, specifications, pricing, stock, fulfillment, and service capabilities. We do not manufacture, import, warehouse, or provide customs clearance.

START A PARTNERSHIP DISCUSSION

Share your product catalog, sales contact, U.S. stock or distribution arrangements, minimum orders, lead times, and proposed partnership terms. Include applicable product documentation and sample terms; for equipment, describe demonstration, training, warranty, and service support. We review options against buyer requirements.

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